Developed UK | CREATING TOMORROW campaign for the British High Commission in India to promote UK in India

Creating a new image for the UK in India



client

British High Commission in India (BHC)

task

Research had shown that India's youth did not associate the UK with excellence in science and technology, business and innovation. Leadership in the latter domains was perceived to belong to Japan, Germany and USA. A clear case of perception lagging reality. BHC wished to correct this situation with its Public Diplomacy Initiative (PDI) - a combination of media campaigns and "on the ground" activities across metros and Tier II cities in India. They had identified 5 pillars under which communication material was to be developed: Education, Business, Science & Technology, Environment and Arts & Culture.

solution

Going against one clear requirement of the brief, that of creating a logo for PDI; a simple but powerful positioning was suggested, which, as an umbrella brand had the ability to support efforts under all 5 pillars. Also, to make the communication acquire a character as distinctive as the achievements it was seeking to portray, a unique colour scheme was developed, that relied largely on black, shades of grey and crimson. The communication deliberately stayed away from the "myth & reality" straitjacket and highlighted the facts as they were desired to be known. "Visual led" and supported by nuggets of information, the campaign created intrigue and directed traffic to BHC websites in India, which were geared to get interactive with visitors.

application

The UK CREATING TOMORROW identity is being used in print and outdoor advertisements, posters, calendars, online promotions and for "venue dressing" during on-the-ground activities across all pillars.

Magazines. Full page ad. 275 x 190 mm





A RICH MIX OF CULTURE

Rich Mix is the hub of multicultural activity in London. An inconsitive and ambitious project, it works as a meeting ground for uniting arts activity with education and blending culture with business. It is led by the charismatic Keith Khun, trained in the fine arts, co-founder of the internationally accidented arts organization 'Modifiedt' and a prominent new generation cultural leader in the UK. Rich Mix is a commendable reflection of the extensive value Britain places on the arts. Centres of enterprise are now being established by UKS universities to support the creative talent of their graduates. Between 2005 and 2008, it is estimated that over 1.7 billion pounds will be committed to support and further develop the arts in the UK.

The UK has proven to be a nurturing ground for artistic and cultural talent. From rediscovery of heritage and pioneering multicultural activity to architectural innovations...the United Kingdom is fast emerging as the new centre for artistic expression. Come. Follow your dreams to the UK.

www.britishcouncil/artsculture









Magazines. Full page ad. 275 x 190 mm



SCULPTING THE FUTURE

Manyor, India born sculptor Anish Kapoor's work occupies pride of place at Tate Modern. Commissioned in the Turbine Hall, Manyas comprises three steel rings joined together by a single span of PVC membrane.

TATE Modern, is the world's most visited museum, with over 22 million visitors to date, a turnover of 4 million visitors per year and up to 5,000 people in one day. It is estimated to contribute between 95 -140 million pounds annually in economic benefits to London, has generated 2,000 jobs and been responsible for the repeneration of one of London's poorest boroughs.

Another sterling example of human excellence from the land of innovation.

United Kingdom. Come to the country where visionaries meet their vision. Where ideas and knowledge drive business and wider society towards common goals. Welcoming academic and work environment. Enabling financial support infrastructure. Culture of innovation and entrepreneurship. Abundant employment avenues. Proven research excellence. Book your fulfilling passage into the future. This lid. K.



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HARVESTING IDEAS

Planners in UK look to increase and broaden the impact of culture, to enrich individual lives, strengthen communities and improve the places where people live. Newcastle Gateshead is one such example of culture's role in urban regeneration; with local visits having gone up by close to 50% in 2004-05.

Anthony Cornley's "Angel of the North", installed here in 198 was UKs first major public act commission. It is one of the most viewed pieces of art in the world-seen by more than one person every second; 90,000 every day and 33 million every year. The Millennium Gateshead Bridge, designed by Williamon fyre, has won over 17 awards, including the coveted String Prize in 2002.

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Proven research excellence. Book your fulfilling passage into the future. Think UK.



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Magazines. Full page ad. 275 x 190 mm





DREAMS IN MOTION

of perfection in automobile engineering to turbines that power engines in civil and defence aerospace, marine environment. Enabling financial support infrastructure. transport and power generation; Rolls Royce sets global Favourable tax regime. Culture of innovation and

Another sterling example of human excellence from the land of innovation.

entrepreneurship. Abundant academic talent.

Proven research excellence. Book your profitable passage into the future. Think UK.



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UK - YOUR PLATFORM FOR GLOBAL BUSINESS SUCCESS

Voted Europe's No. 1 business destination for 16 years running, London generates over US\$ 300 billion of Gross Value Added every year. Its young, talented and multicultural work force has established the city as a hotbed of creativity and innovation, with creative industries accounting for over US\$ 23 billion in annual revenues. Home to European headquarters of over 300 FORTUNE 500 companies, London is also Europe's financial capital with over US\$ 2.5 trillion in market capitalisation. No wonder, India is the second largest foreign investor in the city with a 30% share.

The UK is an innovative and entrepreneurship-driven economy. It offers not only favourable tax and employment regimes, but also boasts of a skilled and flexible work force, easy access to capital and the larger European market and the infrastructure to support businesses. From financial institutions that bind the world economy to businesses that harmess the power of knowledge and innovation... the United Kingdom is home to the future of business. Come to the UK. Build on your business potential.



Canary Wharf, Docklands, London – home to some of the world's biggest corporations

NOMINATIONS FOR THE UK TRADE & INVESTMENT INDIA BUSINESS AWARDS 2006 ARE NOW OPEN.
Log on to www.ukinindia.com for details

www.uktradeinvest.gov.uk

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BREWING THE WORLD'S STOCKS

The London Stock Exchange started life in a coffee house in 17th century London and has grown to become the world's premier international equity exchange. The very heart of the global financial markets, it is home to many of the biggest and best-known companies in the world.

The London Stock Exchange was Europe's most active IPO market in 2005, with overseas listings accounting for about a fifth of the total. There are 22 Indian companies listed on the Exchange,

with a combined market capitalisation of over £24 billion.

Over \$5.4 billion worth of Indian equities were traded on the London Stock Exchange during 2005.

From institutions that finance global economic growth, to business brands recognisable around the world and with a multitude of innovative high-technology start-ups, the United Kingdom is home to the future of business. Come to the UK. Build on your business potential.



The London Stock Exchange, 10 Paternoster Square, London

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UK – YOUR SUSTAINABLE GROWTH PARTNER

At the World Economic Forum's Annual Meeting in January 2006, 30 UK companies were ranked among the Global 100 Most Sustainable Corporations of the World. This bears testimony to UK companies displaying a better ability than their peers in identifying and effectively managing environmental, social and governance factors impacting opportunity and risk. They are outperforming the competition by demonstrating improved financial performance, lasting stakeholder value, greater acceptability of products and services by consumers and stronger, more symbiotic relationships...

The UK is an innovative and entrepreneurship-driven economy. It offers not only favourable tax and employment regimes, but also boasts of a skilled and flexible work force, easy access to capital and the larger European market and the infrastructure to support businesses. From financial institutions that bind the world economy to businesses, which harness the power of knowledge and innovation... the United Kingdom is home to the future of business. Come to the UK. Build on your business potential.



The Swiss Re Tower at 30, St Mary Axe – one of the most outstanding eco-friendly workplaces in the world

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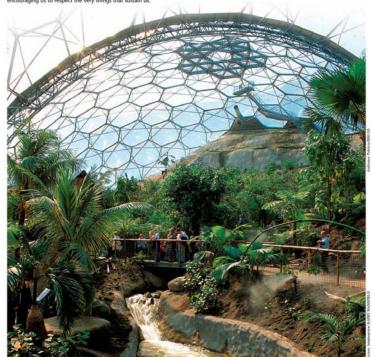
www.uktradeinvest.gov.uk

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THE NEW GARDEN OF EDEN

A landmark millennium project in the UK, the Eden Project tells a story through an innovative "Living Theatre of Plants and People", Nestled in a crater that's home to two vast greenhouses or Blomes, its underlying concept is to press for the dire need of environmental conservation, Exhibitions, art, storytelling, workshops, lectures and events put this message across. Eden holds a mirror out to us, encouraging us to respect the very things that sustain us.

From wildlife preservation efforts, driving environmental breakthroughs, to developing unconventional energy resources... the **United Kingdom** is fast emerging as the destination for the environment minded.



The EDEN PROJECT is a series of biospheres with plants from around the world. (www.edenproject.com,

www.britishcouncil.org.in

www.i-uk.com/india



FLY FASTER UNDER WATER

The world's fastest swimsuit, the Speedo Fastskin FSII, is based on the form of the shark and is galvanised with performance enhancing features. Worn by the world's leading swimmers, this range of swimwear has been developed by a collaborative team of experts from across the world, headed by Speedo's research & development team in Nottingham and Fluent Europe Ltd. in Sheffield using Computational Fluid Dynamics (CFD) technology.

The UK has a well established relationship between industry and academia and probably the world's only research programme, which is regularly reviewed and graded. This ensures innovation – not merely for academic laurels, but aimed at bringing new and improved products to the market more quickly. In a world where technological growth determines consumer preferences and decides the fate of businesses, UK's leadership in science and innovation continues to reward consumers and businesses alike. Partner with the UK. Bring the future alive.



Swimmers in Speedo Fastskin FSI

For more information on science and innovation in the UK, log on to www.scienceandtechnology.ukinindia.com

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A PERFECT SHOT AT THE GOAL

Adidas +TEAMGEIST – the Matchball of 2006 FIFA World Cup Germany, now comes as a state-of-the-art product with a cutting-edge design and careas construction. The revolutionary design enables every pass, every shot, every dribble, to be as consistently accurate, powerful and fast as the last. Designed by the Adidas Innovation Team, led by the British designer Scott Tomilinson and with scientific tests conducted with the Sports Technology Research Group of the University of Loughborough, the Adidas +TEAMCEIST is more round, precise and consistent than any top competitor match ball.

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Adidas +TEAMGEIST - The new Match Ball for the 2006 FIFA World Cup Germany

For more information on science and innovation in the UK, log on to www.scienceandtechnology.ukinindia.com



DRIVE THIS BOAT ON THE ROADS

Gibbs Aquada, the world's first High Speed Amphibian, is capable of over 100 mph on land and in excess of 30 mph on water. The result of a 7-year development programme in the UK that brought forth over 60 patented inventions, the Aquada is the perfect blend of style and performance. Nearly a tonne of jet propelled thrust, computer controlled wheel retraction, 'best in class' hydrodynamics and 'traffic stopping' looks, make it a perfect example of cutting edge innovation at work.

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Sir Richard Branson on a test-drive of the Gibbs Aquada

For more information on science and innovation in the UK, log on to

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UK - PREFERRED BUSINESS DESTINATION OF INDIA'S MOST TRUSTED BRAND

Tata Consultancy Services, India's first US\$ 2 billion software company, is ranked among the world's top 10 IT consultancies. TCS set up its UK operations in 1975, and now has 8 offices and experts working at over 50 client locations across UK. Honoured with UK Trade & Investment's Special Recognition Award by Prime Minister Tony Blair in 2005, TCS is also Ferrari's Technical Partner.

An innovation and entrepreneurship driven economy; favourable tax and employment regimes; skilled and flexible work force; easy access to capital and the large European market; enabling infrastructure and business environments. From financial institutions that tether the world economy to business brands that fuel transational enterprise and harness the power of knowledge and innovation... the United Kingdom is home to the future of business. Come to UK. Build on your business potential.

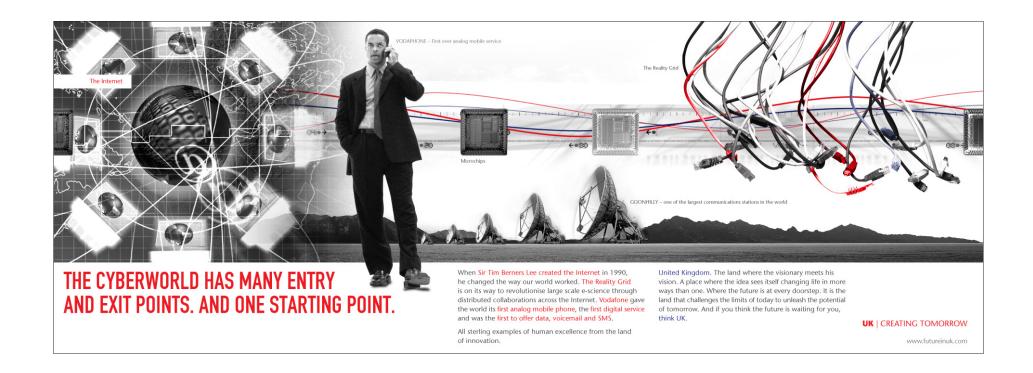


A Ferrari powered by engine software from Tota Consultancy Services

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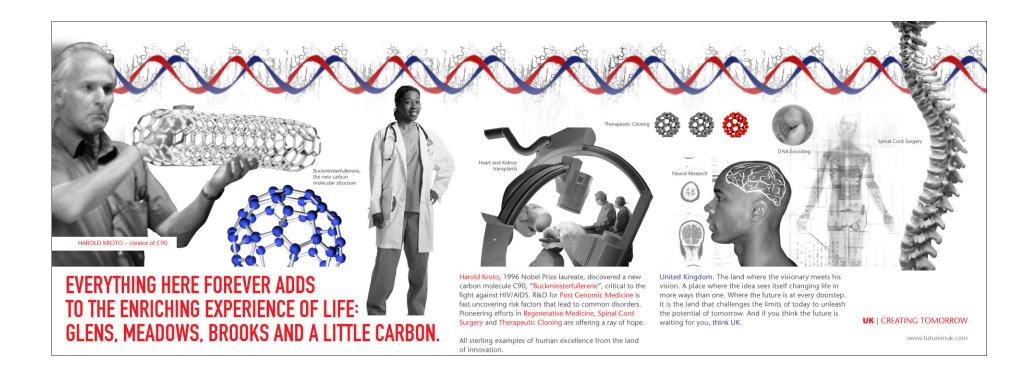




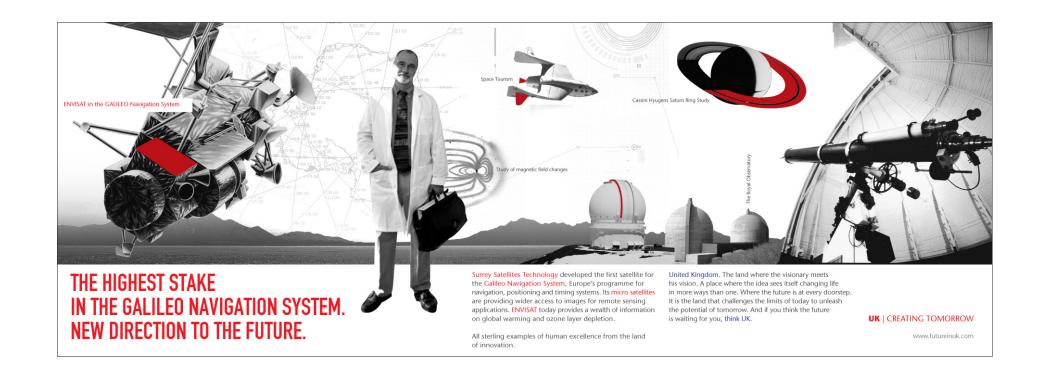






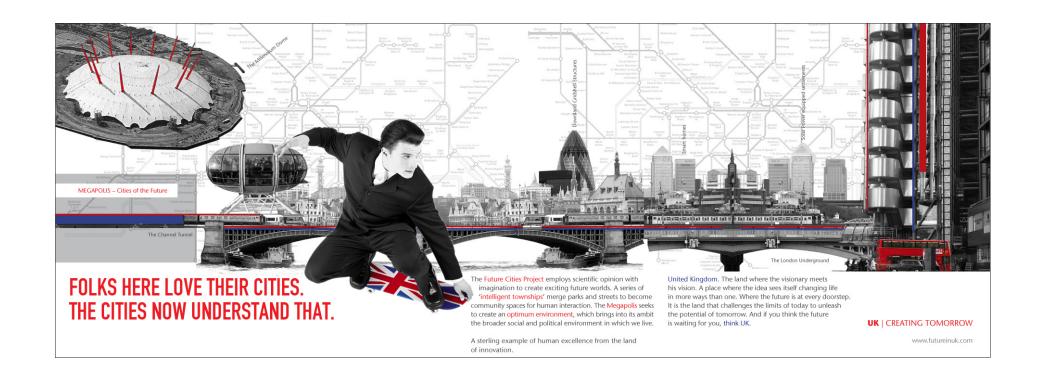
















BEYOND IMAGINATION. DISCOVER THE DIFFERENCE BETWEEN LEARNING AND MERE EDUCATION.

One of the world's strongest systems for ensuring quality has made holistic education here synonymous with excellence. That is the spirit behind legendary institutions, such as London School of Economics, Oxford, Cambridge, The Royal College of Art to name just a few. Cutting-edge research is today conducted in basic science, medicine, IT and nanotechnology.

All sterling examples of an academic environment that fosters brilliance.

United Kingdom. The land where the visionary meets his vision. A place where the idea sees itself changing life in more ways than one. Where the future is at every doorstep. It is the land that challenges the limits of today to unleash the potential of tomorrow. And if you think the future is waiting for you, think UK.

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www.futureinuk.com







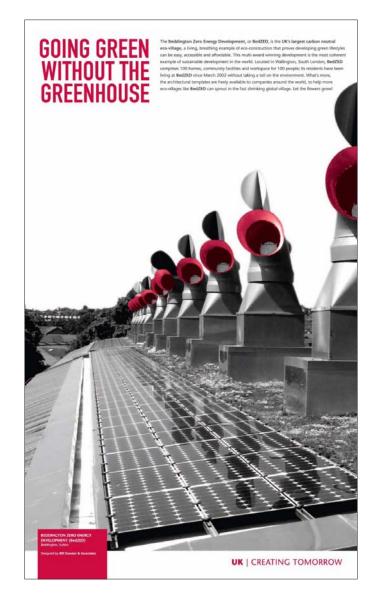


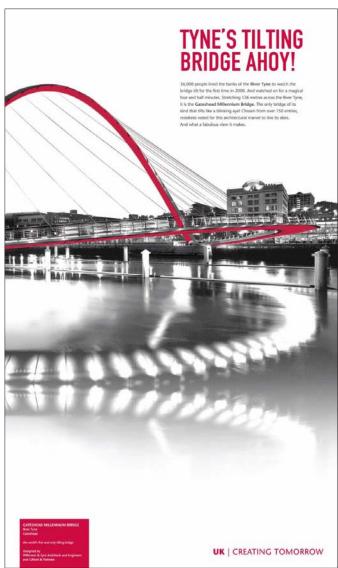
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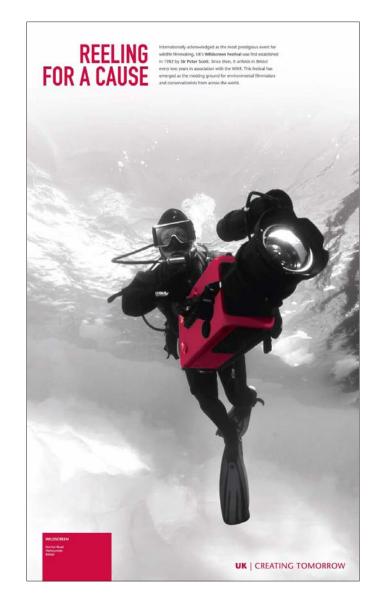


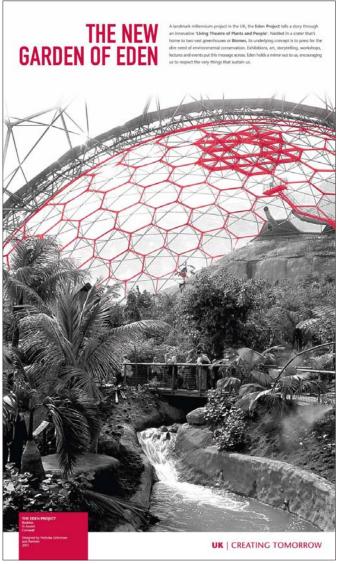
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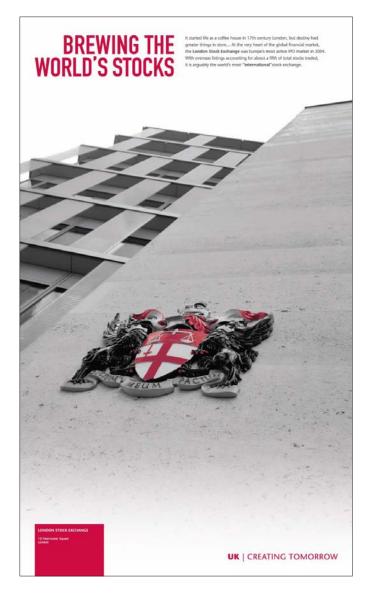






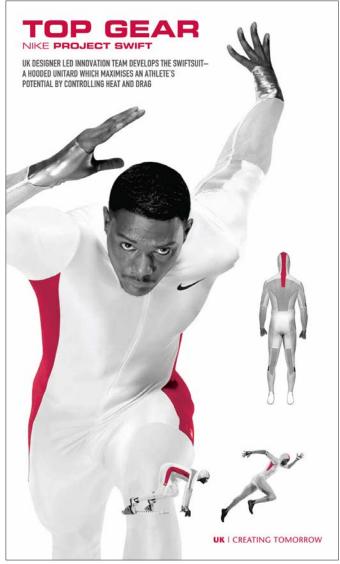




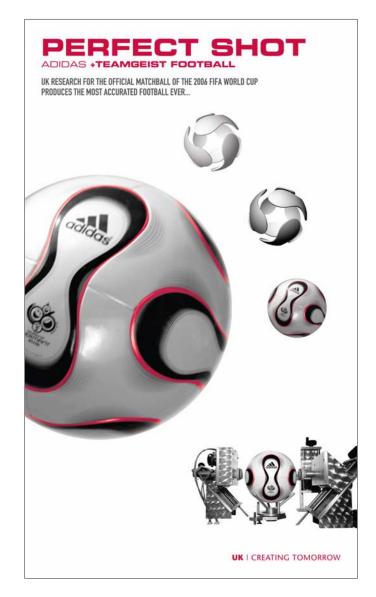


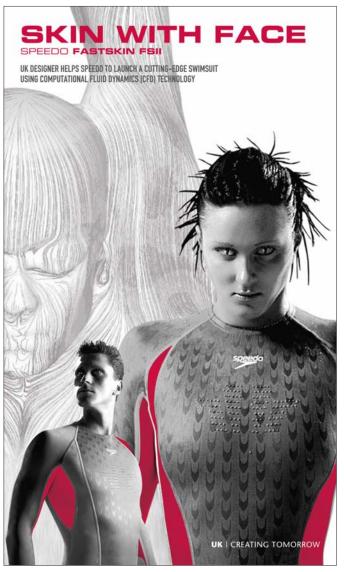




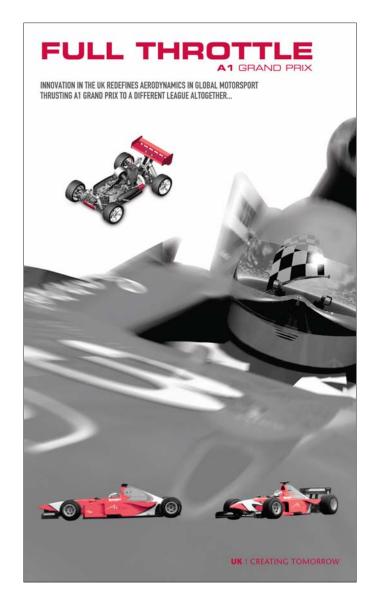


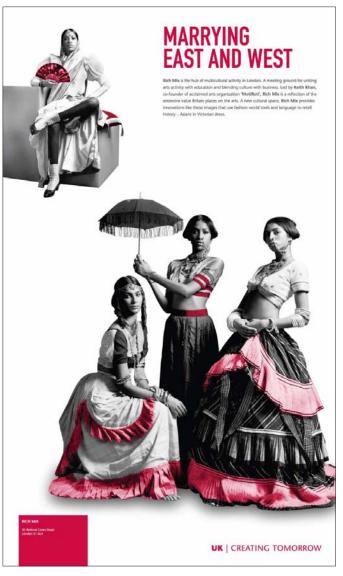
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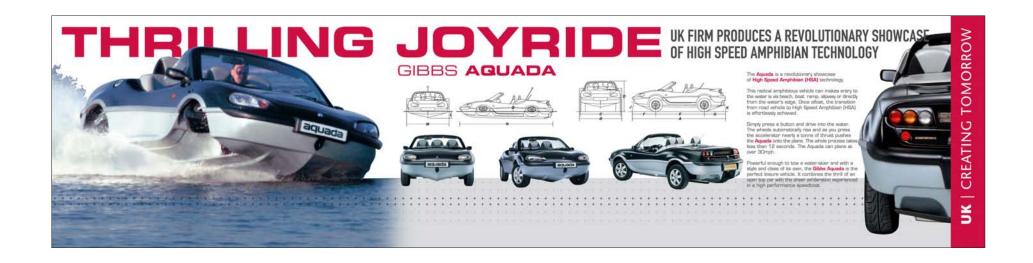


















MEDHA GIROTRA KALRA

Manager Public Diplomacy Initiative

British High Commission Chanakyapuri New Delhi - 110 021

Dir. 91-11-24192179 Tel. 91-11-26872161 Fax 91-11-24192159

E-mail: medha.kalra@fco.gov.uk

www.ukinindia.com

DID YOU KNOW?...

that The Angel of the North, in Gateshead in the North East of England, is Britain's largest and most impressive sculpture.







DID YOU KNOW?...

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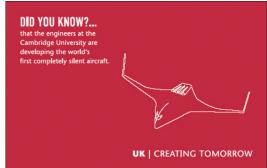
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DID YOU KNOW?...

that the Motorsport Industry cluster in UK, known as Motorsport Valley, is widely regarded as the largest and the most advanced in the world.

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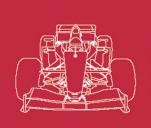
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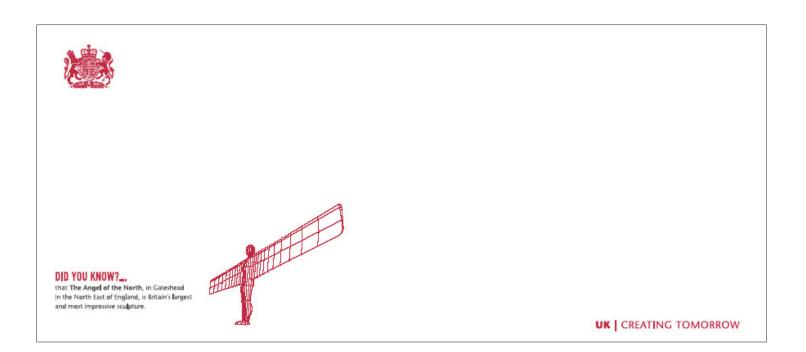
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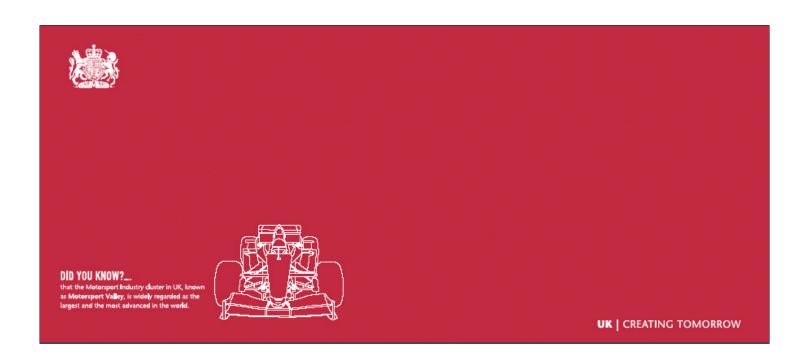
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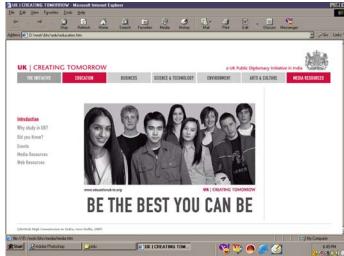


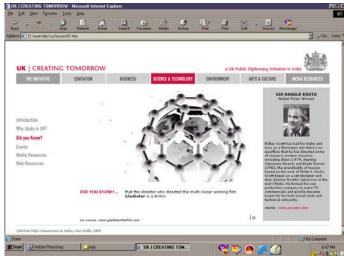


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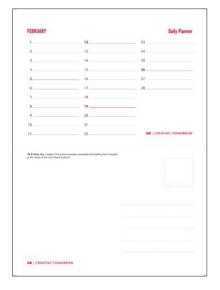




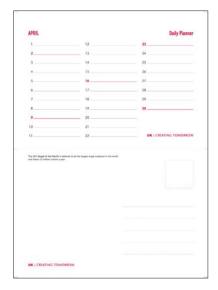
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www.educationuk-in.org

UK | CREATING TOMORROW

DISCOVER THE POWER **OF GREAT**

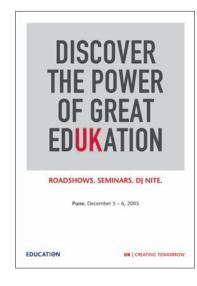
- 16,000 Indian students travel to UK every year to join over 200,000 other international students.
- Renowned academic standards. Pursuing perfection.
 Creative culture. Harvesting ideas. Further frontiers International students are welcomed at more than 3,000 educational institutions offering flexible teaching systems, that nurture talent and aptitude.
- . Student scholarships and benefits. Rewarding excellence. Thousands of scholarships and bursaries are offered by UK institutions just for international students, while more than 21,000 international students receive scholarship funding from the UK government every year,
- · Visa power. The UK visa applications are accepted at 11 centres across India; and can be processed via courier in just 48 hours.

- . Multicultural environment. Producing global winners. . Less time, less money. 3 year undergraduate courses and I year postgraduate programmes (instead of four and two) help you save precious time and money.
 - by learning how to think, rather than what to think with quality education.
 - . Earn 'n' Learn. As a student, you can work for up to 20 hours per week during terms and full-time during vacations and earn some extra pocket money.
 - A promising career start. Quick job opportunities ensure you have access to the world's best organisations.
 - . More bang for the buck. "UK delivers a better personal rate of return from higher education than any other country."
 - Organisation for Economic Co-operation and Development (OECD).



EXHIBITIONS. ROADSHOWS. SEMINARS.

Coimbatore. Nov 19 - 23 . Ooty. Nov 24 - 25







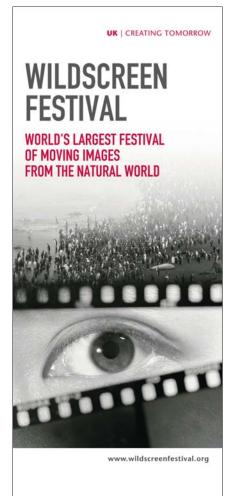
Vatavaran-UK Filmmakers Fellowships Film Festival. Venue Dressing with wall panels and Trophy Design













A VIRTUAL NOAH'S ARK

A centralised digital library featuring the world's rare species, **ARKive** is a 'virtual' conservation effort to archive life on Earth. Set up in the UK, ARKive features films, photographs and audio recordings of the world's flora and fauna and is available to scientists, conservationists and educators at the click of a button! It's a call from the wild to end their habitat's destruction.

From wildlife preservation efforts, driving environmental breakthroughs, to developing unconventional energy resources... the United Kingdom is fast emerging as the destination for the environment minded.



the award winning website: www.arkive.org

Interact with HARRIET NIMMO, Chief Executive of Wildscreen and Project Manager of ARKive at Vatavaran 2005

UK ENVIRONMENT FILM MAKERS AND FELLOWSHIPS VALAVAYAN 2005
ENVIRONMENT & WILDLIFE FILM FESTIVAL
WORKSHOPS. EXHIBITIONS. SCREENINGS. OPEN FORUMS.

21-24 November India Habitat Centre New Delhi

www.britishcouncil.org.in

www.i-uk.com/india





RETROSPECTIVE OF UK FILM MAKERS

at 3rd Aranyak Wildlife Film Festival

27-30 JANUARY, 2006 KOLKATA

Film Screenings at Nandan

Best of WILDSCREEN FILM FESTIVAL (UK) Films by HARRY MARSHALL Films by SUE FLOOD and DOUG ALLAN Films by RICHARD BROCK

Workshop with HARRY MARSHALL at British Council

"MARKETING WILDLIFE FILMS INTERNATIONALLY"

28 January 10.00 am to 2.00 pm **29 January** 10.00 am to 5.00 pm

www.britishcouncil.org.in

www.i-uk.com/india

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ANSWERING THE CALL OF THE WILD

Harry Marshall was born and spent his childhood in South India, and has continued to work and travel extensively in the country. In 1990, he co-founded Icon Films with Laura Marshall. He was nominated for a Best Director Emmy for his film *Tibet and the End of Time.* In 1999 and again in 2003, he was awarded the Best Writing Award by the Writers Guild of America at the Jackson Hole Wildlife Film Festival.

Harry Marshall will be participating in the 3rd Aranyak Wildlife Film Festival. He will also conduct workshops on "Marketing Wildlife Film Internationally" at British Council on 28th & 29th January.

From wildlife conservation efforts, environmental film making, monitoring climatic changes, to developing unconventional energy resources... the **United Kingdom** is fast emerging as the destination for the environment minded.



Workshops **28 January** (10 am to 2 pm) • **29 January** (10 am to 5 pm)

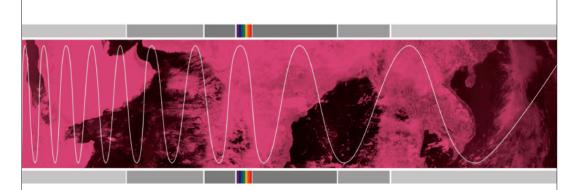
British Council, 16 Camac Street, Kolkata 700 017

Tel: +91 (033) 2282 5370

www.britishcouncil.org.in

www.i-uk.com/india





UK-INDIA WORKSHOP ON REGIONAL CLIMATE CHANGE, VARIABILITY AND IMPACTS:

SCIENTIFIC PERSPECTIVES

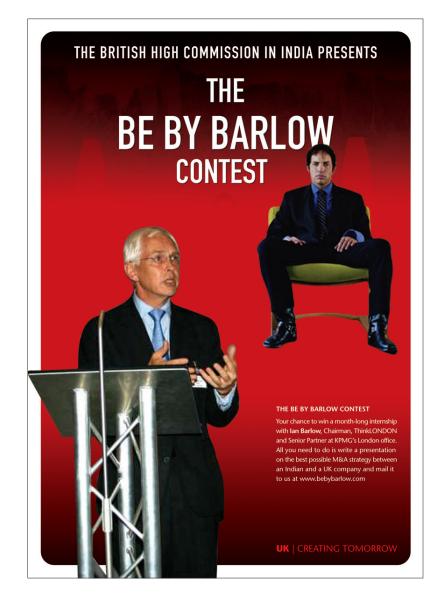


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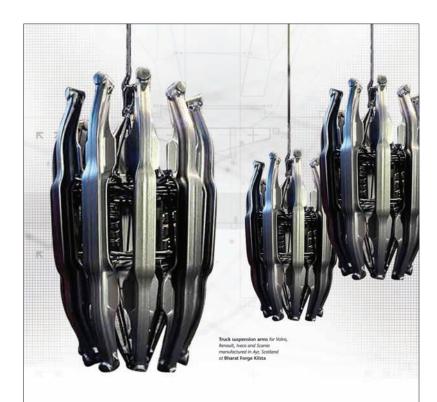
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PLAYING THE BIG PART

of specialised forgings for vehicles, bought Scottish Stampings in 2005 to get better access it is creating a climate for businesses to excel. to western markets and technologies. Its foray It's a global powerhouse where man and into the UK was the perfect route for the company into Europe. UK's strength also rests in its geographical advantage, placed as it is between the US and Asia Pacific.

Bharat Forge, one of the world's biggest makers Today the UK is accelerating the future. With the right mix of policies and infrastructure, his ideas for a brighter, smarter tomorrow are coming together to create new and more engaging success stories.



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Today the UK is accelerating the future. With the right mix of policies and infrastructure, it is creating a climate for businesses to excel. It's a global powerhouse where man and his ideas for a brighter, smarter tomorrow are coming together to create new and more engaging success stories.



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ENERGY OUT OF THIN AIR

for the times to come. In 2006, more than £500 million worth of wind turbines were commissioned. Scottish Power is building a £300 wind farm near Glasgow, which will be the largest in Europe. The UK today has the most competitive energy industry in Europe and was one of the first to deregulate. As India prepares to tackle issues related to climate change, business partnerships with UK renewable energies will hold the key to ensuring sustainable development.

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IN UK, ICICI BANK'S OPERATING INCOME ROSE 10 TIMES IN A YEAR

Because success stories are written faster in the world's preferred business destination.



The newest ICICI Bank branch in Wembley

THE UK ADVANTAGE

- Established banking, financial and judicial systems
- ▶ £24 billion contribution to the GDP by financial services
- Policy environment that enables businesses to launch operations swiftly

ICICI Bank UK Limited helps Indian companies build their presence in Europe by facilitating trade finance, letters of credit and project finance, it provides. Nils the facility of transferring funds to India swiftly and efficiently. Since the Indian population in the country is substantial, the bank grew rapidly in the UK. Moreover its strategic alliance with the Lloyds TSB allows ICICI customers to access and open accounts in 2,200 Lloyds TSB branches in the country, it was with the right partner and a huge customer base, that ICICI accelerated its success story in the UK.

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IN UK, THERMAX FOUND THE ROAD TO EUROPE

Because when you are at Europe's gateway, the possibilities are endless.



State-of-the-art Thermax manufacturing unit in Queensway

THE UK ADVANTAGE

- ▶ Established gateway to Europe
- Easy governmental policies to enable businesses to become operative swiftly
- 28 million skilled workers in one of the most flexible labour regulatory environments

Thermax selected UK because of its geographical advantages, its policies for new entrants and a highly trained workforce. The language advantage of the UK also played an important role in deciding the location. The company's operations in the UK assisted it in gettling a footprint in the shell boiler category, particularly in Western Europe. Thermax Europe Limited has a widespread dealer network in Europe and a presence in Portugal Spain, Italy, Belgium, Germany Denmark, Sweden and Finland. For Thermax Europe Limited, the success story opened in UK which helped its pread across Europe.

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IN UK, RANBAXY GREW 34% IN 2006

Because when you are in a country where the policy is to progress, you are bound to grow.



Research and Development unit of Ranbaxy in London

THE UK ADVANTAGE

- Policy structured to enable new businesses to commence operations swiftly
- > One of the largest pharmaceutical markets in the world
- Huge pool of researchers and research facilities

Ranbaxy commenced its UK operation in 1996. And in 2006, the UK operations clocked sales of US\$ 35 million. The branded business witnessed sales exceeding US\$ 7.5 million. It also made remarkable progress in enhancing its product portfolio. Deals have been signed with various companies already. The Ranbaxy success phenomenon is unique but not uncommon in a country where every policy is designed to turn stories into success stories, faster.

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UK | CREATING TOMORROW

HCL GLOBAL'S REVENUES FROM UK TRIPLED IN 5 YEARS

Because when you are in the island of excellence, entrepreneurship is always rewarded.



Art and innovation meets software excellence in HCL at Berkshire, London

THE UK ADVANTAGE

- Policy structured to enable new businesses to commence operations swiftly
- Strategic partnerships and alliances
- ▶ Availability of R&D facility and infrastructure support

In October 2001, HCL entered into strategic partmership with BT to offer BPO services, becoming the first Indian IT company to establish an overseas BPO business. It collaborated with companies such as Nokia and AMD, whose products and solutions were in line with its business segment to provide better customer support. In 2006, 25% of the company's US\$2.5 billion IT and BPO business came from Europe. For HCL, the success story was forming the right alliances quickly in an environment where you come together to succeed.

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